

## **Required initial information for financed transactions !**

In general financing can be arranged in the following ways:

- 1) Financing based on corporate risk
- 2) Financing based on acceptable guarantees (such as letter of credits, payment guarantees etc) issued by first class commercial banks
- 3) Financing based on the project cash-flow and related contractual arrangements (“Project financing”)

In all financing structures we need general data, such as:

- Address of customer, company registration (investor/sponsor) + contact person
- Shareholder structure
- Project description including estimated project value
- Scope of supply of the imported portion
- Scope of supply of the remaining local portion (if any)
- Delivery- / Construction- period

Ad 1) Additional information is required:

- Audited financial figures of the corporate (according to IAS or US-GAAP for at least 2 business years + actual figures in the current business year + forecast for the next business year). In case a parent company is guaranteeing the financing the a.m. information is required additionally from the parent company.

Ad 2) Additional information is required:

- Information about bank issuing guarantees (name of the bank, its location)

Ad 3) Additional information is required:

- Business plan / feasibility study of the investment project (on request of the ECA to be elaborated by an independent and acceptable consultant)
- Description of all project related contracts
- Description of all involved parties including contractors, off-takers, etc

Ulf von Brosowski

President

Ambassador Investment Captive, Inc.  
391 N.W., 179th Avenue, Beaverton, Oregon, 97006, USA  
Ambassador Investment Allocation S.A. [www.aiag-sa.lu](http://www.aiag-sa.lu)